

Tap Into Inside Insights

Connect and collaborate with the exclusive Emissary community.
Access game-changing account intelligence from world-class leaders.

Connect

Get the right Emissary for the right account at the right moment.

Precision-Matching at Scale

MATCH: Receive a regular stream of precision-matched Emissaries from our network of over 12,000 senior-level IT and Marketing execs.

REVIEW: Instantly review in-depth details on Emissaries, including role, recency, seniority, budgets, reporting structure, and more.

REFINE: Accept and reject matches, or ask qualification questions to make sure you have the right fit for a successful engagement.

AUTOMATE: Connect Emissary Exchange with your CRM to automatically receive updated account matches as you create new opportunities.

Crystal-Clear Communications

SCHEDULE: Efficiently manage your time with your Emissary, with easy-to-use tools for scheduling meetings.

EMAIL: Connect with your Emissary directly via email relays that allow you to see all of your engagement communications in one place.

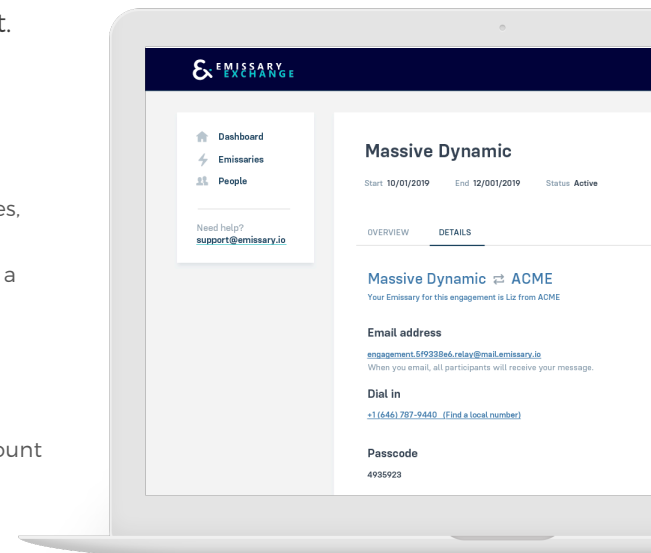
CALL: Use our reliable conference call technology to record, transcribe, and synthesize pivotal insights from your discussions.

Seamless Engagement Management

VISUALIZE: View all of your engagements, engagement message history, credits remaining, distribution across your sellers and attachments shared.

PREPARE: Find conference line details and learn more about the Emissaries you're working with.

INVOLVE: Invite additional team members to participate in engagements.



Collaborate

Access critical inside insights on all your accounts and engagements, all in one centralized location.

Your Account Intelligence HQ

GET VISIBILITY: Easily access an ongoing record of all Emissary conversations, including recordings, transcriptions, notes and shared documents, to be referenced throughout your deal cycle.

DOWNLOAD AND SHARE: Easily access transcripts, recordings, and notes from your engagements to share across your organization.

SYNC: Add information about stakeholders, pain points, organizational structure, and share the information with internal stakeholders directly.

Powerful Program Management

TRACK ENGAGEMENTS: View usage metrics, manage account priorities and see how your team is progressing on an engagement-by-engagement basis.

MANAGE YOUR PROGRAM: Track the status of your overall Emissary program and monitor the progress each seller is making against their priority accounts.

